## **GREAT EASTERN HOLDINGS LIMITED**

(Incorporated in the Republic of Singapore) (Company Registration No 199903008M)



#### To Our Shareholders

The Board of Directors of Great Eastern Holdings Limited ("GEH") has announced:

# Unaudited Financial Results of GEH Group for the Third Quarter and Nine Months Ended 30 September 2014

For the third quarter and nine months ended 30 September 2014, Group profit attributable to shareholders was \$\$194.6 million and \$\$670.8 million respectively. Details of the financial results are attached.

### **Unaudited Supplementary Information**

Disclosure of operating and non-operating profit from insurance business is provided as supplementary information to the financial results.

#### Dividend

No interim dividend has been declared in the third quarter of 2014 (third quarter 2013: nil).

## Confirmation by Directors pursuant to Rule 705(5) of the Listing Manual

The Directors of the Company confirm that, to the best of their knowledge, nothing has come to their attention which may render the unaudited financial results of the Company and of the Group for the third quarter ended 30 September 2014 to be false or misleading in any material aspect.

By Order of the Board

Jennifer Wong Pakshong Group Company Secretary Singapore, 28 October 2014

The Group financial results are also available on the Company's website at greateasternlife.com.

### **GREAT EASTERN HOLDINGS LIMITED**

(Incorporated in the Republic of Singapore) (Company Registration No. 199903008M)



### FINANCIAL RESULTS FOR THE THIRD QUARTER AND NINE MONTHS ENDED 30 SEPTEMBER 2014

#### 1. GROUP PROFIT AND LOSS STATEMENTS

in Singapore Dollars (millions)	9 Months 2014	9 Months 2013	% +/(-)	3rd Quarter 2014	3rd Quarter 2013	% +/(-)	2nd Quarter 2014	% +/(-)
Gross Premiums	5,951.9	5,839.2	2	2,124.0	2,222.6	(4)	1,973.8	8
Life assurance profit from:								
Participating Fund	101.3	122.6	(17)	36.2	47.0	(23)	32.8	10
Non-participating Fund	324.2	191.3	69	92.1	153.2	(40)	134.3	(31)
Investment-linked Fund	152.2	120.3	27	46.1	40.0	15	53.7	(14)
Profit from life assurance	577.7	434.2	33	174.4	240.2	(27)	220.8	(21)
Profit from general insurance	23.9	17.9	34	6.3	11.8	(47)	8.0	(21)
Profit from insurance business	601.6	452.1	33	180.7	252.0	(28)	228.8	(21)
Investment income, net	102.4	88.2	16	40.1	34.2	17	35.6	13
Gain/(loss) on sale of investments and	20.5	43.6	(53)	(0.1)	18.1	nm	8.3	nm
changes in fair value <sup>(1)</sup>			()	(,				
Gain on disposal of joint venture	31.9	-	nm	-	-	nm	-	nm
Increase in provision for impairment of assets	(0.5)	(0.5)	nm	(0.2)	(0.2)	nm	(0.3)	nm
Gain/(loss) on exchange differences <sup>(1)</sup>	1.6	3.5	(54)	4.6	(5.8)	nm	(1.7)	nm
Profit from investments in Shareholders' Fund	155.9	134.8	16	44.4	46.3	(4)	41.9	6
Fees and other income	52.6	51.7	2	18.2	16.1	13	17.7	3
Profit before expenses	810.1	638.6	27	243.3	314.4	(23)	288.4	(16)
less:								
Management and other expenses	50.3	26.0	93	18.6	(7.4)	nm	16.1	16
Interest expense	13.7	13.7	-	4.5	4.5	-	4.6	(2)
Depreciation	1.3	1.5	(13)	0.4	0.5	(20)	0.4	-
Expenses	65.3	41.2	58	23.5	(2.4)	nm	21.1	11
Profit after expenses	744.8	597.4	25	219.8	316.8	(31)	267.3	(18)
Share of (loss)/profit after income tax of associates	(0.7)	-	nm	0.2	-	nm	(0.9)	nm
Share of loss after income tax of joint ventures	-	(2.4)	(100)	-	(0.2)	(100)	-	nm
Profit before income tax	744.1	595.0	25	220.0	316.6	(31)	266.4	(17)
Income tax	(66.9)	(79.9)	nm	(23.2)	(31.6)	nm	(19.5)	nm
Profit after income tax	677.2	515.1	31	196.8	285.0	(31)	246.9	(20)
Attributable to:								
Shareholders	670.8	508.9	32	194.6	282.8	(31)	244.6	(20)
Non-controlling interests	6.4	6.2	3	2.2	2.2	-	2.3	(4)
	677.2	515.1	31	196.8	285.0	(31)	246.9	(20)
Basic and diluted earnings per share attributable to shareholders of the Company (in Singapore Dollars)	1.42	1.08	31	0.41	0.60	(32)	0.52	(21)
Return on Equity (Average Shareholders' Fund) (%) (not annualised)	12.6%	10.5%	2.1 pp	3.5%	5.7%	-2.2 pp	4.6%	-1.1 pp

<sup>(1)</sup> Comparatives have been restated to conform to current year's presentation.

nm – not meaningful / exceeding 300%

### 2. GROUP STATEMENT OF COMPREHENSIVE INCOME

Profit after income tax for the period   677.2   515.1   31   196.8   285.0   (31)   246.9   (20)	in Singapore Dollars (millions)	9 Months 2014	9 Months 2013	% +/(-)	3rd Quarter 2014	3rd Quarter 2013	% +/(-)	2nd Quarter 2014	% +/(-)
Items that will not be reclassified to profit or loss:		677.2	515.1		196.8	285.0		246.9	
Reclassified to profit or loss:	Other comprehensive income:								
Items that may be reclassified subsequently to profit or loss:   Exchange differences arising on translation of overseas entities   3.6   (23.4)   nm   0.6   (23.2)   nm   2.8   (79)   (79)   (77)   1.0   (77)	reclassified to profit or								
Subsequently to profit or loss:   Exchange differences arising on translation of overseas entities   Share of other comprehensive   0.6   2.6   (77)   1.0   (0.3)   nm   2.8   (79)   (1.0)	translation of overseas entities attributable to non-controlling	0.4	0.3	33	-	0.3	(100)	(0.2)	(100)
Share of other comprehensive income of associates and joint ventures   Available-for-sale financial assets:   Changes in fair value   108.0 (84.7)   nm   17.3 (8.6) (162 (107.9) (84)	subsequently to profit or								
income of associates and joint ventures  Available-for-sale financial assets:  Changes in fair value 108.0 (84.7) nm 17.3 6.6 162 107.9 (84)  Reclassification of realised (14.0) (30.5) nm (4.1) (8.2) nm (4.2) nm gain on disposal of investments to Profit and Loss Statement  Tax on changes in fair value (15.9) 19.9 nm (2.2) 1.0 nm (17.7) nm  Other comprehensive income for the period, after tax  Total comprehensive income 759.9 399.3 90 209.4 261.2 (20) 335.5 (38)  Total comprehensive income attributable to:  Shareholders 752.7 392.7 92 207.2 258.6 (20) 333.0 (38)  Non-controlling interests 7.2 6.6 9 2.2 2.6 (15) 2.5 (12)		3.6	(23.4)	nm	0.6	(23.2)	nm	2.8	(79)
Changes in fair value   108.0 (84.7)   nm   17.3   6.6   162   107.9 (84)	income of associates and joint	0.6	2.6	(77)	1.0	(0.3)	nm	-	nm
Reclassification of realised gain on disposal of investments to Profit and Loss Statement   Tax on changes in fair value   (15.9)   19.9   nm   (2.2)   1.0   nm   (17.7)   nm   nm   (17.7)   nm	Available-for-sale financial assets:								
gain on disposal of investments to Profit and Loss Statement           Tax on changes in fair value         (15.9)         19.9         nm         (2.2)         1.0         nm         (17.7)         nm           Other comprehensive income for the period, after tax         82.7         (115.8)         nm         12.6         (23.8)         nm         88.6         (86)           Total comprehensive income for the period         759.9         399.3         90         209.4         261.2         (20)         335.5         (38)           Total comprehensive income attributable to:           Shareholders         752.7         392.7         92         207.2         258.6         (20)         333.0         (38)           Non-controlling interests         7.2         6.6         9         2.2         2.6         (15)         2.5         (12)	Changes in fair value	108.0	(84.7)	nm	17.3	6.6	162	107.9	(84)
Other comprehensive income for the period, after tax         82.7         (115.8)         nm         12.6         (23.8)         nm         88.6         (86)           Total comprehensive income for the period           Total comprehensive income attributable to:           Shareholders         752.7         392.7         92         207.2         258.6         (20)         333.0         (38)           Non-controlling interests         7.2         6.6         9         2.2         2.6         (15)         2.5         (12)	gain on disposal of investments to Profit and	(14.0)	(30.5)	nm	(4.1)	(8.2)	nm	(4.2)	nm
the period, after tax  Total comprehensive income for the period  Total comprehensive income attributable to:  Shareholders 752.7 392.7 92 207.2 258.6 (20) 333.0 (38)  Non-controlling interests 7.2 6.6 9 2.2 2.6 (15) 2.5 (12)	Tax on changes in fair value	(15.9)	19.9	nm	(2.2)	1.0	nm	(17.7)	nm
for the period           Total comprehensive income attributable to:           Shareholders         752.7         392.7         92         207.2         258.6         (20)         333.0         (38)           Non-controlling interests         7.2         6.6         9         2.2         2.6         (15)         2.5         (12)		82.7	(115.8)	nm	12.6	(23.8)	nm	88.6	(86)
Shareholders         752.7         392.7         92         207.2         258.6         (20)         333.0         (38)           Non-controlling interests         7.2         6.6         9         2.2         2.6         (15)         2.5         (12)	•	759.9	399.3	90	209.4	261.2	(20)	335.5	(38)
Non-controlling interests 7.2 6.6 9 2.2 2.6 (15) 2.5 (12)	Total comprehensive income attributab	le to:							
	Shareholders	752.7	392.7	92	207.2	258.6	(20)	333.0	(38)
<b>759.9</b> 399.3 90 <b>209.4</b> 261.2 (20) 335.5 (38)	Non-controlling interests	7.2	6.6	9	2.2	2.6	(15)	2.5	(12)
	-	759.9	399.3	90	209.4	261.2	(20)	335.5	(38)

nm – not meaningful / exceeding 300%

## 3. GROUP BALANCE SHEET

	Group					
	30 Sep	31 Dec	%			
in Singapore Dollars (millions)	2014	2013	+/(-)			
Share capital	152.7	152.7	_			
Reserves	132.7	152.7				
	(70.3)	(82.0)	nm			
Currency translation reserve Fair value reserve	(79.3) 47.3	(82.9)				
		(31.0)	nm			
Accumulated profit  SHAREHOLDERS' FUND	5,448.6	5,038.1	10			
	5,569.3	5,076.9				
NON-CONTROLLING INTERESTS	57.6	50.4	14			
TOTAL EQUITY	5,626.9	5,127.3	10			
LIABILITIES						
Insurance payables	3,454.9	3,087.9	12			
Other creditors and interfund balances	2,435.6	2,330.3	5			
Unexpired risk reserve	131.8	121.8	8			
Derivative financial liabilities	183.0	188.1	(3)			
Income tax	492.2	599.8	(18)			
Provision for agents' retirement benefits	280.2	258.6	8			
Deferred tax	1,114.5	1,011.0	10			
Loan payable to holding company	41.2	-	nm			
Debt issued	399.4	399.3	0			
General insurance fund	219.9	209.2	5			
Life assurance fund	50,308.6	47,577.3	6			
TOTAL EQUITY AND LIABILITIES	64,688.2	60,910.6	6			
ASSETS	0.504.5	0.707.4	(4)			
Cash and cash equivalents	3,591.5	3,727.1	(4)			
Other debtors and interfund balances	2,078.5	1,908.1	9			
Insurance receivables	2,707.7	2,604.3	4			
Loans  Desiration (Secondal secondary)	1,846.6	1,863.6	(1)			
Derivative financial assets	174.2	242.2	(28)			
Investments	51,890.1	48,106.0	8			
Associates and joint ventures	90.2	152.5	(41)			
Goodwill	33.7	33.6	0			
Investment properties	1,563.2	1,561.0	0			
Property, plant and equipment	712.5	712.2	0			
TOTAL ASSETS	64,688.2	60,910.6	6			
Net Asset Value per share (in Singapore Dollars)	11.77	10.73	10			
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For analysis of major variances, please refer to section 9.7 on page 12.

nm – not meaningful / exceeding 300%

#### 4. COMPANY BALANCE SHEET

	Company				
	30 Sep	31 Dec	%		
in Singapore Dollars (millions)	2014	2013	+/(-)		
Share capital	152.7	152.7	-		
Reserves					
Merger reserve	419.2	419.2	-		
Accumulated profit	1,875.6	1,200.8	56		
TOTAL EQUITY	2,447.5	1,772.7	38		
LIABILITIES					
Other creditors	7.5	6.5	15		
Income tax	0.1	0.1	_		
TOTAL EQUITY AND LIABILITIES	2,455.1	1,779.3	38		
ASSETS					
Cash and cash equivalents	17.3	32.5	(47)		
Amounts due from subsidiaries	1,751.4	1,060.5	65		
Subsidiaries	686.1	686.1	-		
Property, plant and equipment	0.3	0.2	50		
TOTAL ASSETS	2,455.1	1,779.3	38		
Net Asset Value per share (in Singapore Dollars)	5.17	3.75	38		

## 5. SELECTED INCOME AND MANAGEMENT EXPENSES

			Sha	areholders' Fu	nd			
in S	ingapore Dollars (millions)	9 Months 2014	9 Months 2013	3rd Quarter 2014	3rd Quarter 2013	2nd Quarter 2014		
Exp	enses							
1.	Staff costs and related expenses (including executive directors and key management personnel compensation)	56.8	54.0	19.9	18.0	18.2		
2.	Rental expense	4.8	4.8	1.6	1.6	1.6		
3.	Depreciation	1.3	1.5	0.4	0.5	0.4		
		Life Assurance and General Insurance Funds						
in S	ingapore Dollars (millions)	9 Months 2014	9 Months 2013	3rd Quarter 2014	3rd Quarter 2013	2nd Quarter 2014		
Inco	ome							
1.	Investment income, net (excluding mark-to-market changes)	1,418.7	1,378.8	501.7	458.0	506.2		
Exp	enses							
1.	Staff costs and related expenses (including executive directors and key management personnel compensation)	149.4	142.9	53.8	46.7	48.7		
2.	Rental expense	12.7	11.6	4.4	3.8	4.3		
3.	Depreciation	34.6	41.9	11.0	12.1	12.6		

# 6.1. GROUP STATEMENT OF CHANGES IN EQUITY for the period ended 30 September 2014

Share   Capital   Capita		A	ttributable to	Shareholder	s of the Compan	y	Non-Controlling Interests	Total Equity
Profit for the period 670.8 670.8 670.8 6.4 677.2    Other comprehensive income	in Singapore Dollars (millions)		Translation			Total		
Exchange differences arising on translation of overseas entities   - 3.6 3.6   0.4   4.0	Balance at 1 January 2014	152.7	(82.9)	(31.0)	5,038.1	5,076.9	50.4	5,127.3
Exchange differences arising on translation of overseas entities  Share of other comprehensive income of associates and joint ventures  Available-for-sale financial assets:  Changes in fair value  Reclassification of realised gain on disposal of investments to Profit and Loss Statement  Tax on changes in fair value  - (15.8) - (15.8) (0.1) (15.9)  Other comprehensive income for the period, after tax  Total comprehensive income for the period:  Final and special tax exempt (one-tier) dividend for the previous year  Interim tax exempt (one-tier) dividend  Total transactions with shareholders  Total transactions with shareholders  - 3.6 - 0.6 - 0.6 - 0.6  - 0.6 - 0.6  - 0.6 - 0.6  - 0.6 - 0.6  - 0.6 - 0.6  - 0.6 - 0.6  - 0.	Profit for the period	-	-	-	670.8	670.8	6.4	677.2
translation of overseas entities  Share of other comprehensive income of associates and joint ventures  Available-for-sale financial assets:  Changes in fair value	Other comprehensive income							
of associates and joint ventures  Available-for-sale financial assets:  Changes in fair value  Reclassification of realised gain on disposal of investments to Profit and Loss Statement  Tax on changes in fair value  (15.8) - (15.8) (0.1) (15.9)  Other comprehensive income for the period, after tax  Total comprehensive income for the period  Distributions to shareholders  Dividends paid during the period:  Final and special tax exempt (one-tier) dividends for the previous year  Interim tax exempt (one-tier) dividend  Total distributions to shareholders  Total transactions with shareholders  (260.3) (260.3) - (260.3)  Total transactions with shareholders  (260.3) (260.3) - (260.3)  Total transactions with shareholders		-	3.6	-	-	3.6	0.4	4.0
Changes in fair value		-	-	0.6	-	0.6	-	0.6
Reclassification of realised gain on disposal of investments to Profit and Loss Statement	Available-for-sale financial assets:							
disposal of investments to Profit and Loss Statement	Changes in fair value	-	-	107.5	-	107.5	0.5	108.0
Other comprehensive income for the period, after tax  Total comprehensive income for the period - 3.6 78.3 - 81.9 0.8 82.7  Distributions to shareholders  Dividends paid during the period:  Final and special tax exempt (one-tier) dividends for the previous year  Interim tax exempt (one-tier) dividend  Total distributions to shareholders  Total transactions with shareholders (260.3) (260.3) - (260.3)  Total transactions with shareholders in their capacity as shareholders	disposal of investments to	-	-	(14.0)	-	(14.0)	•	(14.0)
Distributions to shareholders	Tax on changes in fair value	-	-	(15.8)	-	(15.8)	(0.1)	(15.9)
Distributions to shareholders  Dividends paid during the period:  Final and special tax exempt (one-tier) dividends for the previous year  Interim tax exempt (one-tier) dividend  Total distributions to shareholders  Total transactions with shareholders  In their capacity as shareholders  Distributions to shareholders  (213.0) (213.0) - (213.0)  - (213.0) (21	•	-	3.6	78.3	-	81.9	0.8	82.7
Dividends paid during the period:   Final and special tax exempt	Total comprehensive income for the period	-	3.6	78.3	670.8	752.7	7.2	759.9
Final and special tax exempt (one-tier) dividends for the previous year  Interim tax exempt (one-tier) dividend  Total distributions to shareholders  Total transactions with shareholders  in their capacity as shareholders  (213.0) (213.0) - (213.0)  - (213.0) (213.0) - (21	Distributions to shareholders							
(one-tier) dividends for the previous year  Interim tax exempt (one-tier) dividend  (47.3) (47.3) - (47.3)  Total distributions to shareholders  (260.3) (260.3) - (260.3)  Total transactions with shareholders in their capacity as shareholders	Dividends paid during the period:							
Total distributions to shareholders  (260.3) (260.3) - (260.3)  Total transactions with shareholders (260.3) (260.3) - (260.3) in their capacity as shareholders	(one-tier) dividends for the	-	-	-	(213.0)	(213.0)	-	(213.0)
Total transactions with shareholders (260.3) (260.3) - (260.3) in their capacity as shareholders	Interim tax exempt (one-tier) dividend	-	-	-	(47.3)	(47.3)	-	(47.3)
in their capacity as shareholders	Total distributions to shareholders	-	-	-	(260.3)	(260.3)	-	(260.3)
Balance at 30 September 2014 152.7 (79.3) 47.3 5,448.6 5,569.3 57.6 5,626.9		-	-	-	(260.3)	(260.3)	-	(260.3)
	Balance at 30 September 2014	152.7	(79.3)	47.3	5,448.6	5,569.3	57.6	5,626.9

## 6.2. GROUP STATEMENT OF CHANGES IN EQUITY for the period ended 30 September 2013

		Attributable to	Shareholders	s of the Company		Non-Controlling Interests	Total Equity
in Singapore Dollars (millions)	Share Capital	Currency Translation Reserve	Fair Value Reserve	Accumulated Profit (1)	Total		
Balance at 1 January 2013	152.7	(63.7)	41.8	4,666.2	4,797.0	42.5	4,839.5
Profit for the period	-	-	-	508.9	508.9	6.2	515.1
Other comprehensive income							
Exchange differences arising on translation of overseas entities	-	(23.4)	-	-	(23.4)	0.3	(23.1)
Share of other comprehensive income of associates and joint ventures	-	3.0	(0.4)	-	2.6	-	2.6
Available-for-sale financial assets:							
Changes in fair value	-	-	(84.8)	-	(84.8)	0.1	(84.7)
Reclassification of realised gain on disposal of investments to Profit and Loss Statement	-	-	(30.5)	-	(30.5)	-	(30.5)
Tax on changes in fair value	-	-	19.9	-	19.9	-	19.9
Other comprehensive income for the period, after tax	-	(20.4)	(95.8)	-	(116.2)	0.4	(115.8)
Total comprehensive income for the period	-	(20.4)	(95.8)	508.9	392.7	6.6	399.3
Distributions to shareholders							
Dividends paid during the period:							
Final and special tax exempt (one-tier) dividends for the previous year	-	-	-	(255.6)	(255.6)	-	(255.6)
Interim tax exempt (one-tier) dividend	-	-	-	(47.3)	(47.3)	-	(47.3)
Dividends paid to non-controlling interests	-	-	-	-	-	(3.8)	(3.8)
Total distributions to shareholders	-	-	-	(302.9)	(302.9)	(3.8)	(306.7)
Changes in ownership interests in subsidiaries that do not result in a loss of control							
Changes in non-controlling interests	-	-	-	-	-	3.8	3.8
Total changes in ownership interests in subsidiaries	-	-	-	-	-	3.8	3.8
Total transactions with shareholders in their capacity as shareholders	-	-	-	(302.9)	(302.9)	-	(302.9)
Balance at 30 September 2013	152.7	(84.1)	(54.0)	4,872.2	4,886.8	49.1	4,935.9

<sup>(1)</sup> Included in Accumulated Profit are non-distributable reserves of \$1,135.0 million (30 September 2013: \$1,052.2 million), which arise from regulatory risk charges in Singapore and Malaysia that are held out of the Group Shareholders' Accumulated Profit Account.

## 6.3. GROUP STATEMENT OF CHANGES IN EQUITY for the third quarter ended 30 September 2014

	A	ttributable to	Shareholder	s of the Compan	y	Non-Controlling Interests	Total Equity
in Singapore Dollars (millions)	Share Capital	Currency Translation Reserve	Fair Value Reserve	Accumulated Profit <sup>(1)</sup>	Total		
Balance at 1 July 2014	152.7	(80.8)	36.2	5,301.3	5,409.4	55.4	5,464.8
Profit for the period	-	-	-	194.6	194.6	2.2	196.8
Other comprehensive income							
Exchange differences arising on translation of overseas entities	-	0.6	-	-	0.6	-	0.6
Share of other comprehensive income of associates and joint ventures	-	0.9	0.1	-	1.0	-	1.0
Available-for-sale financial assets:							
Changes in fair value	-	-	17.3	-	17.3	-	17.3
Reclassification of realised gain on disposal of investments to Profit and Loss Statement	-	-	(4.1)	-	(4.1)	-	(4.1)
Tax on changes in fair value	-	-	(2.2)	-	(2.2)	-	(2.2)
Other comprehensive income for the period, after tax	-	1.5	11.1	-	12.6	-	12.6
Total comprehensive income for the period Distributions to shareholders	-	1.5	11.1	194.6	207.2	2.2	209.4
Dividends paid during the period:							
Interim tax exempt (one-tier) dividend	-	•	-	(47.3)	(47.3)		(47.3)
Total distributions to shareholders	-	-	-	(47.3)	(47.3)	-	(47.3)
Total transactions with shareholders in their capacity as shareholders	-	-	-	(47.3)	(47.3)	-	(47.3)
Balance at 30 September 2014	152.7	(79.3)	47.3	5,448.6	5,569.3	57.6	5,626.9

## 6.4. GROUP STATEMENT OF CHANGES IN EQUITY for the third quarter ended 30 September 2013

		Attributable to	Shareholders	of the Company		Non-Controlling Interests	Total Equity
in Singapore Dollars (millions)	Share Capital	Currency Translation Reserve	Fair Value Reserve	Accumulated Profit (1)	Total		
Balance at 1 July 2013	152.7	(60.7)	(53.2)	4,636.7	4,675.5	46.5	4,722.0
Profit for the period	-	-	-	282.8	282.8	2.2	285.0
Other comprehensive income							
Exchange differences arising on translation of overseas entities	-	(23.2)	-	-	(23.2)	0.3	(22.9)
Share of other comprehensive income of associates and joint ventures	-	(0.2)	(0.1)	-	(0.3)	-	(0.3)
Available-for-sale financial assets:							
Changes in fair value	-	-	6.5	-	6.5	0.1	6.6
Reclassification of realised gain on disposal of investments to Profit and Loss Statement	-	-	(8.2)	-	(8.2)	-	(8.2)
Tax on changes in fair value	-	-	1.0	-	1.0	-	1.0
Other comprehensive income for the period, after tax	-	(23.4)	(0.8)	-	(24.2)	0.4	(23.8)
Total comprehensive income for the period	-	(23.4)	(0.8)	282.8	258.6	2.6	261.2
<u>Distributions to shareholders</u>							
Dividends paid during the period:							
Interim tax exempt (one-tier) dividend	-	-	-	(47.3)	(47.3)	-	(47.3)
Total distributions to shareholders	-	-	=	(47.3)	(47.3)	-	(47.3)
Total transactions with shareholders in their capacity as shareholders	-	-	-	(47.3)	(47.3)	-	(47.3)
Balance at 30 September 2013	152.7	(84.1)	(54.0)	4,872.2	4,886.8	49.1	4,935.9

<sup>(1)</sup> Included in Accumulated Profit are non-distributable reserves of \$1,135.0 million (30 September 2013: \$1,052.2 million), which arise from regulatory risk charges in Singapore and Malaysia that are held out of the Group Shareholders' Accumulated Profit Account.

# 7.1. COMPANY STATEMENT OF CHANGES IN EQUITY for the periods ended 30 September 2014 and 2013

in Singapore Dollars (millions)	Share Capital	Merger Reserve	Accumulated Profit	Total Equity
Balance at 1 January 2014	152.7	419.2	1,200.8	1,772.7
Profit for the period	-	-	935.1	935.1
Total comprehensive income for the period	-	-	935.1	935.1
<u>Distributions to shareholders</u>				
Dividends paid during the period:				
Final and special tax exempt (one-tier) dividends for the previous year	-	-	(213.0)	(213.0)
Interim tax exempt (one-tier) dividend	-	-	(47.3)	(47.3)
Total distributions to shareholders	-	-	(260.3)	(260.3)
Total transactions with shareholders in their capacity as shareholders	-	-	(260.3)	(260.3)
Balance at 30 September 2014	152.7	419.2	1,875.6	2,447.5
Balance at 1 January 2013	152.7	419.2	1,157.1	1,729.0
Profit for the period	-	-	348.3	348.3
Total comprehensive income for the period	-	-	348.3	348.3
Distributions to shareholders				
Dividends paid during the period:				
Final and special tax exempt (one-tier) dividends for the previous year	-	-	(255.6)	(255.6)
Interim tax exempt (one-tier) dividend	-	-	(47.3)	(47.3)
Total distributions to shareholders	-	-	(302.9)	(302.9)
Total transactions with shareholders in their capacity as shareholders	-	-	(302.9)	(302.9)
Balance at 30 September 2013	152.7	419.2	1,202.5	1,774.4

# 7.2. COMPANY STATEMENT OF CHANGES IN EQUITY for the third quarter ended 30 September 2014 and 2013

in Singapore Dollars (millions)	Share Capital	Merger Reserve	Accumulated Profit	Total Equity
Balance at 1 July 2014	152.7	419.2	1,875.3	2,447.2
Profit for the period	-	-	47.6	47.6
Total comprehensive income for the period	-	-	47.6	47.6
<u>Distributions to shareholders</u>				
Dividends paid during the period:				
Interim tax exempt (one-tier) dividend	-	-	(47.3)	(47.3)
Total distributions to shareholders	-	-	(47.3)	(47.3)
Total transactions with shareholders in their capacity as shareholders	-	-	(47.3)	(47.3)
Balance at 30 September 2014	152.7	419.2	1,875.6	2,447.5
Balance at 1 July 2013	152.7	419.2	1,207.4	1,779.3
Profit for the period	-	-	42.4	42.4
Total comprehensive income for the period	-	-	42.4	42.4
<u>Distributions to shareholders</u>				
Dividends paid during the period:				
Interim tax exempt (one-tier) dividend	-	-	(47.3)	(47.3)
Total distributions to shareholders	-	-	(47.3)	(47.3)
Total transactions with shareholders in their capacity as shareholders	-	-	(47.3)	(47.3)
Balance at 30 September 2013	152.7	419.2	1,202.5	1,774.4

### 8. CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 30 SEPTEMBER

6. CONSOLIDATED STATEMENT OF CASH FLOWS FOR TH	HE PERIOD			
in Singapore Dollars (millions)	9 Months 2014	9 Months 2013	3rd Quarter 2014	3rd Quarter 2013
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before income tax	744.1	595.0	220.0	316.6
Life assurance profit before income tax	284.3	1,097.9	205.7	73.9
General insurance profit before income tax	29.7	23.7	8.9	13.0
Adjustments for non-cash items:				
Surplus transferred from life assurance fund but not yet withdrawn	(577.7)	(434.2)	(174.4)	(240.2)
Profit transferred from general insurance fund but not yet withdrawn	(23.9)	(17.9)	(6.3)	(11.8)
Share of loss of associates and joint ventures	1.8	9.5	0.2	13.2
(Gain)/loss on sale of investments and changes in fair value	(401.0)	(364.3)	11.7	(129.0)
Gain on disposal of joint venture	(31.9)	-	-	(120.0)
(Decrease)/increase in provision for impairment of assets	(41.3)	3.3	0.4	1.0
Increase in provision for agents' retirement benefits	28.8	27.0	10.0	8.9
(Gain)/loss on disposal of property, plant and equipment,	(0.1)	(0.2)	(0.1)	0.1
assets held for sale and investment properties	(0.1)	(0.2)	(0.1)	0.1
Depreciation	35.9	43.4	11.4	12.6
Unrealised (gain)/loss on exchange differences	(131.0)	(234.4)	(191.0)	44.2
Change in life assurance contract liabilities	2,467.5	601.0	630.2	128.3
Change in general insurance contract liabilities	1.8	14.3	0.8	(0.2)
Change in unexpired risk reserve	9.3	9.1	5.1	3.4
Amortisation of capitalised transaction fees	0.1	0.1	-	-
Dividend income	(384.5)	(360.2)	(141.3)	(127.6)
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Interest income	(1,214.2)	(1,182.9)	(428.2)	(388.6)
Interest expense	14.2	13.7	4.7	4.5
Interest expense on policy benefits	96.7	84.6	34.2	29.1
Share-based payments	3.6	2.9	1.3	1.2
Channe in westing assistal.	912.2	(68.6)	203.3	(247.4)
Changes in working capital:	(07.6)	(20.0)	(FO 0)	4.0
Insurance receivables	(97.6)	(30.0)	(52.2)	4.0
Other debtors and interfund balances	(164.8)	33.2	(228.3)	117.6
Insurance payables	367.0	197.3	185.2	31.7
Other creditors and interfund balances	106.2	(259.2)	302.1	75.4
Cash generated from/(used in) operations	1,123.0	(127.3)	410.1	(18.7)
Income tax paid	(294.7)	(153.0)	(90.7)	(40.1)
Interest paid on policy benefits	(96.7)	(84.6)	(34.2)	(29.1)
Agents' retirement benefits paid	(9.9)	(3.7)	(4.7)	0.5
Net cash flows from/(used in) operating activities	721.7	(368.6)	280.5	(87.4)
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of investments	15,426.5	16,348.7	4,924.1	4,759.9
Purchase of investments	(17,875.5)	(17,049.2)	(5,365.2)	(4,485.8)
Proceeds from reduction of interests in associates	64.8	59.8	-	23.1
Proceeds from disposal of joint venture	62.8	-	-	-
Proceeds from sale of property, plant and equipment, assets held for sale	3.6	3.4	3.4	1.0
and investment properties				
Purchase of property, plant and equipment and investment properties	(38.2)	(41.5)	(12.6)	(14.8)
Interest income received	1,205.8	1,187.2	438.3	412.7
Interest expense paid	(18.7)	(18.3)	(9.2)	(9.1)
Dividends received	370.6	339.6	134.6	123.5
Net cash flows (used in)/from investing activities	(798.3)	829.7	113.4	810.5
CASH FLOWS FROM FINANCING ACTIVITIES				
Dividends paid	(260.3)	(302.9)	(47.3)	(47.3)
Dividends paid to non-controlling interests	-	(3.8)	-	-
Changes in non-controlling interests	-	3.8	-	-
Proceeds from loan	41.2	-	-	-
Net cash flows used in financing activities	(219.1)	(302.9)	(47.3)	(47.3)
Net effect of currency translation reserve adjustment	160.1	(657.9)	13.5	(685.0)
Net (decrease)/increase in cash and cash equivalents	(135.6)	(499.7)	360.1	(9.2)
Cash and cash equivalents at the beginning of the period	3,727.1	4,212.6	3,231.4	3,722.1
Cash and cash equivalents at the end of the period	3,591.5	3,712.9	3,591.5	3,712.9

#### 9. REVIEW OF RESULTS

The Group Financial Statements for the third quarter of 2014 (Q3-14) and for the nine months ended 30 September 2014 (9M-14) were prepared in accordance with the Singapore Financial Reporting Standards (FRS) and Interpretations of FRS (INT FRS).

#### 9.1 PROFIT ATTRIBUTABLE TO SHAREHOLDERS

The Group's profit attributable to shareholders for Q3-14 was \$194.6 million (Q3-13: \$282.8 million), largely a result of lower unrealised mark-to-market gains from the valuation of assets and liabilities in the Singapore Non-participating Fund.

9M-14 profit attributable to shareholders was \$670.8 million, an increase of 32% compared with \$508.9 million for 9M-13, mainly from significantly higher unrealised mark-to-market gains in Q2-14 brought about by more favourable financial market conditions compared with the same period last year.

#### 9.2 GROSS PREMIUMS

Q3-14 gross premiums decreased slightly to \$2,124.0 million (Q3-13: \$2,222.6 million). 9M-14 gross premiums increased by 2% to \$5,951.9 million (9M-13: \$5,839.2 million).

#### 9.3 PROFIT FROM INSURANCE BUSINESS

The Group's profit from insurance business for Q3-14 was \$180.7 million compared with \$252.0 million for Q3-13 as a result of lower profit from both life assurance and general insurance.

Despite higher profits from a growing in-force business and higher investment income, Q3-14 profit from life assurance fell to \$174.4 million from \$240.2 million for Q3-13 as a result of lower unrealised mark-to-market gains. For Q3-13, profit from life assurance benefitted from higher unrealised mark-to-market gains brought about by the partial recovery in financial markets following the US Federal Reserve's decision in September 2013 to maintain its quantitative easing programme. For Q3-14, while the narrowing of credit spreads and appreciation of US Dollar gave rise to unrealised mark-to-market gains, the magnitude of the gains was smaller.

Profit from general insurance of \$6.3 million was also lower than in the same period last year (Q3-13: \$11.8 million), as a result of higher claims in Malaysia.

For 9M-14, profit from insurance business of \$601.6 million was 33% higher than in the same period last year (9M-13: \$452.1 million). 9M-14 benefitted from mark-to-market gains in Q2-14 as a result of rising long term interest rates and narrowing credit and swap spreads. In contrast, 9M-13 was affected by significant mark-to-market losses in Q2-13 from an unusual inversion of the 30-year and 20-year interest rates.

#### 9.4 PROFIT FROM INVESTMENTS IN SHAREHOLDERS' FUND

Despite higher investment income and unrealised foreign exchange gains, the Group's profit from investments in Shareholders' Fund of \$44.4 million for Q3-14 was slightly lower than \$46.3 million for Q3-13 as a result of lower gains from sale of investments.

9M-14 profit from investments in Shareholders' Fund increased 16% to \$155.9 million (9M-13: \$134.8 million). This included a one-off gain of \$31.9 million from the partial divestment of a stake in its joint venture, Great Eastern Life Assurance (China) Company, Ltd ("GELC") by the Group's subsidiary, The Great Eastern Life Assurance Company Limited ("GEL") in Q1-14. After the disposal, GEL continues to hold 25% of the paid up-capital of GELC.

#### 9.5 FEES AND OTHER INCOME

Fees and other income amounted to \$18.2 million for Q3-14 (Q3-13: \$16.1 million) and \$52.6 million for 9M-14 (9M-13: \$51.7 million). This increase was mainly a result of an increase in fee income by the Group's asset management arm, Lion Global Investors Limited and its subsidiary, Pacific Mutual Fund Berhad.

#### 9.6 MANAGEMENT AND OTHER EXPENSES

Management and other expenses were higher at \$18.6 million for Q3-14 and \$50.3 million for 9M-14 compared with the same periods last year (Q3-13: -\$7.4 million, 9M-13: \$26.0 million), as there was a reversal of a provision to support insurance operations in 2013. Excluding the reversal, management and other expenses remained stable for Q3-14 and 9M-14.

#### 9.7 BALANCE SHEET

#### 9.7.1 Fair Value Reserve

As at 30 September 2014, fair value reserve was \$47.3 million, compared with -\$31.0 million as at 31 December 2013. The increase was attributed to unrealised mark-to-market gains from investments in Shareholders' Fund.

#### 9.7.2 Derivative Financial Liabilities and Assets

Derivative financial liabilities and assets held by the Group are for hedging purposes. Derivative financial liabilities decreased to \$183.0 million as at 30 September 2014 (31 December 2013: \$188.1 million) and derivative financial assets decreased to \$174.2 million (31 December 2013: \$242.2 million). The net decrease largely arose from changes in the fair value of currency swaps as a result of the weakening of the Singapore Dollar against the United States Dollar.

#### 9.7.3 Income Tax and Deferred Tax

Income tax payable decreased 18% to \$492.2 million as at 30 September 2014 (31 December 2013: \$599.8 million), mainly arising from settlement of prior years' tax liability. Deferred tax increased by 10% to \$1,114.5 million as at 30 September 2014 (31 December 2013: \$1,011.0 million) as a result of unrealised mark-to-market gains from investments.

#### 9.7.4 Borrowings and Debt Issued

	30 September	31 December
in SGD (millions)	2014	2013
Subordinated fixed rate notes (unsecured) - payable after one year	399.4	399.3
Loan payable to holding company (secured)	399.4	399.3
- payable after one year	41.2	
Total borrowings and debt issued	440.6	399.3

The loan payable to holding company is secured by a mortgage over the relevant property, and charges by way of a debenture and assignments of relevant construction contracts, performance bonds, insurance contracts, sale and purchase agreements and lease agreements.

#### 9.7.5 Associates and Joint Ventures

Associates and joint ventures decreased by 41% to \$90.2 million as at 30 September 2014 (31 December 2013: \$152.5 million). The decrease arose from the partial disposal of its stake in GELC, a capital reduction exercise undertaken by an associated company, Lion Indian Real Estate Fund, as well as the full redemption of interest held in another associated company, Ascendas China Commercial Fund.

#### 9.7.6 Asset allocation of life funds, excluding Investment-linked Funds, was as follows:

	SINGAPORE		MALAYSIA	
	30 September	31 December	30 September	31 December
	2014	2013	2014	2013
Fixed income &				
debt securities	58%	56%	66%	68%
Equities	26%	25%	23%	23%
Real estate & others	10%	10%	7%	7%
Cash & money market				
instruments	6%	9%	4%	2%
Market Value of Assets				
(in SGD billions)	28.5	26.9	23.3	22.1

#### 9.8 REGULATORY CAPITAL

The Capital Adequacy Ratios of the Group's insurance subsidiaries in both Singapore and Malaysia remain well above the minimum regulatory levels of 120% and 130% respectively.

#### 10. SHARE CAPITAL

The Company's issued and paid up share capital as at 30 September 2014 was unchanged at \$152.7 million compared with 31 December 2013. Total number of shares issued as at 30 September 2014 also remained unchanged at 473,319,069 compared with 31 December 2013.

#### 11. ACCOUNTING POLICIES

The Group adopted the accounting policies and methods of computation for the financial statements for Q3-14, consistent with the audited financial statements for the year ended 31 December 2013.

The adoption of the other revised and new FRS and INT FRS which came into effect on 1 January 2014 does not have any material financial impact on the Group's results for Q3-14.

#### 12. UNAUDITED RESULTS

The consolidated Group's financial results for the third quarter and nine months ended 30 September 2014 have not been audited or reviewed by the Group's auditors.

# 13. FACTORS THAT MAY AFFECT GROUP PERFORMANCE IN THE NEXT REPORTING AND/OR 12-MONTH PERIOD

The Group's performance may be affected by movements in interest rates arising from uncertainties in the global economy.

#### 14. OTHER MATTERS

Pursuant to Rule 920(1) of the Listing Manual, GEH has not obtained a general mandate from shareholders for Interested Person Transactions.

Issued: 28 October 2014