

# GREAT EASTERN HOLDINGS LIMITED

(Incorporated in the Republic of Singapore)  
(Company Registration No 199903008M)



## To Our Shareholders

The Board of Directors of Great Eastern Holdings Limited (“GEH”) has announced:

### **Unaudited Financial Results of GEH Group for the First Quarter Ended 31 March 2015**

For the quarter ended 31 March 2015, Group profit attributable to shareholders was S\$220.5 million. Details of the financial results are attached.

### **Unaudited Supplementary Information**

Disclosure of operating and non-operating profit from insurance business is provided as supplementary information to the financial results.

### **Dividend**

No interim dividend has been declared in the first quarter of 2015 (first quarter 2014: nil).

### **Confirmation by Directors pursuant to Rule 705(5) of the Listing Manual**

The Directors of the Company confirm that, to the best of their knowledge, nothing has come to their attention which may render the unaudited financial results of the Company and of the Group for the first quarter ended 31 March 2015 to be false or misleading in any material aspect.

By Order of the Board

Jennifer Wong Pakshong  
Group Company Secretary  
Singapore, 23 April 2015

*The Group financial results are also available on the Company's website at [www.greasternlife.com](http://www.greasternlife.com).*

**FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2015**

**1. GROUP PROFIT AND LOSS STATEMENTS**

in Singapore Dollars (millions)	1st Quarter 2015	1st Quarter 2014	% + / (-)	4th Quarter 2014	% + / (-)
Gross Premiums	<b>1,875.3</b>	1,854.1	1	2,257.9	(17)
Life assurance profit from:					
Participating Fund	<b>32.8</b>	32.3	2	37.1	(12)
Non-participating Fund	<b>115.9</b>	97.8	19	98.7	17
Investment-linked Fund	<b>50.2</b>	52.4	(4)	54.3	(8)
Profit from life assurance	<b>198.9</b>	182.5	9	190.1	5
Profit from general insurance	<b>6.7</b>	9.6	(30)	13.4	(50)
<b>Profit from insurance business</b>	<b>205.6</b>	192.1	7	203.5	1
Investment income, net	<b>31.0</b>	26.7	16	30.1	3
Gain on sale of investments and changes in fair value	<b>4.7</b>	12.3	(62)	10.3	(54)
Gain on disposal of interest in a joint venture	-	31.9	(100)	-	nm
Increase in provision for impairment of assets	<b>(0.3)</b>	-	nm	(0.8)	nm
Gain/(loss) on exchange differences	<b>10.2</b>	(1.3)	nm	9.0	13
<b>Profit from investments in Shareholders' Fund</b>	<b>45.6</b>	69.6	(34)	48.6	(6)
<b>Fees and other income</b>	<b>18.9</b>	16.7	13	20.3	(7)
<b>Profit before expenses</b>	<b>270.1</b>	278.4	(3)	272.4	(1)
less:					
Management and other expenses	<b>20.3</b>	15.6	30	28.0	(28)
Interest expense	<b>4.6</b>	4.6	-	4.6	-
Depreciation	<b>0.4</b>	0.5	(20)	0.6	(33)
<b>Expenses</b>	<b>25.3</b>	20.7	22	33.2	(24)
<b>Profit after expenses</b>	<b>244.8</b>	257.7	(5)	239.2	2
Share of profit/(loss) after income tax of associates	<b>0.8</b>	-	nm	(0.9)	nm
<b>Profit before income tax</b>	<b>245.6</b>	257.7	(5)	238.3	3
Income tax	<b>(22.9)</b>	(24.2)	nm	(27.5)	nm
<b>Profit after income tax</b>	<b>222.7</b>	233.5	(5)	210.8	6
<b>Attributable to:</b>					
<b>Shareholders</b>	<b>220.5</b>	231.6	(5)	207.8	6
<b>Non-controlling interests</b>	<b>2.2</b>	1.9	16	3.0	(27)
	<b>222.7</b>	233.5	(5)	210.8	6
Basic and diluted earnings per share attributable to shareholders of the Company (in Singapore Dollars)	<b>0.47</b>	0.49	(4)	0.44	7
Return on Equity (Average Shareholders' Fund) (%) <i>(not annualised)</i>	<b>3.6%</b>	4.5%	-0.9 pp	3.4%	0.2 pp

nm – not meaningful / exceeding 300%

## 2. GROUP STATEMENT OF COMPREHENSIVE INCOME

in Singapore Dollars (millions)	1st Quarter 2015	1st Quarter 2014	% + / (-)	4th Quarter 2014	% + / (-)
<b>Profit after income tax for the period</b>	<b>222.7</b>	233.5	(5)	210.8	6
<b>Other comprehensive income:</b>					
<b>Items that will not be reclassified to profit or loss:</b>					
Exchange differences arising on translation of overseas entities attributable to non-controlling interests	<b>(0.2)</b>	0.6	nm	(0.4)	nm
<b>Items that may be reclassified subsequently to profit or loss:</b>					
Exchange differences arising on translation of overseas entities	<b>(9.5)</b>	0.2	nm	(18.0)	nm
Share of other comprehensive income of associates and joint ventures	<b>1.2</b>	(0.4)	nm	1.1	9
Available-for-sale financial assets:					
Changes in fair value	<b>173.1</b>	(17.2)	nm	152.4	14
Reclassification of realised gain on disposal of investments to Profit and Loss Statement	<b>(12.2)</b>	(5.7)	nm	(19.0)	nm
Tax on changes in fair value	<b>(27.2)</b>	4.0	nm	(21.7)	nm
<b>Other comprehensive income for the period, after tax</b>	<b>125.2</b>	(18.5)	nm	94.4	33
<b>Total comprehensive income for the period</b>	<b>347.9</b>	215.0	62	305.2	14
<b>Total comprehensive income attributable to:</b>					
<b>Shareholders</b>	<b>345.1</b>	212.5	62	302.5	14
<b>Non-controlling interests</b>	<b>2.8</b>	2.5	12	2.7	4
	<b>347.9</b>	215.0	62	305.2	14

nm – not meaningful / exceeding 300%

### 3. GROUP BALANCE SHEET

in Singapore Dollars (millions)	Group		
	31 Mar 2015	31 Dec 2014	% + / (-)
<b>Share capital</b>	<b>152.7</b>	152.7	-
<b>Reserves</b>			
Currency translation reserve	<b>(104.6)</b>	(96.4)	nm
Fair value reserve	<b>291.9</b>	159.1	83
Accumulated profit	<b>5,876.9</b>	5,656.4	4
<b>SHAREHOLDERS' FUND</b>	<b>6,216.9</b>	5,871.8	6
<b>NON-CONTROLLING INTERESTS</b>	<b>62.9</b>	60.1	5
<b>TOTAL EQUITY</b>	<b>6,279.8</b>	5,931.9	6
<b>LIABILITIES</b>			
Insurance payables	<b>3,436.7</b>	3,440.3	(0)
Other creditors and interfund balances	<b>2,646.8</b>	2,633.1	1
Unexpired risk reserve	<b>122.0</b>	122.7	(1)
Derivative financial liabilities	<b>421.5</b>	341.4	23
Income tax	<b>471.6</b>	461.7	2
Provision for agents' retirement benefits	<b>272.6</b>	270.0	1
Deferred tax	<b>1,250.2</b>	1,136.2	10
Loan payable to holding company	<b>41.2</b>	41.2	-
Debt issued	<b>399.4</b>	399.4	-
General insurance fund	<b>240.7</b>	221.2	9
Life assurance fund	<b>51,796.8</b>	50,678.3	2
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>67,379.3</b>	65,677.4	3
<b>ASSETS</b>			
Cash and cash equivalents	<b>2,845.1</b>	3,254.3	(13)
Other debtors and interfund balances	<b>2,727.7</b>	2,314.1	18
Insurance receivables	<b>2,687.4</b>	2,676.1	0
Loans	<b>1,861.2</b>	1,850.8	1
Derivative financial assets	<b>66.8</b>	113.4	(41)
Investments	<b>54,807.4</b>	53,077.3	3
Associates	<b>91.8</b>	89.5	3
Goodwill	<b>33.0</b>	33.3	(1)
Investment properties	<b>1,628.2</b>	1,632.0	(0)
Property, plant and equipment	<b>630.7</b>	636.6	(1)
<b>TOTAL ASSETS</b>	<b>67,379.3</b>	65,677.4	3
Net Asset Value per share (in Singapore Dollars)	<b>13.13</b>	12.41	6

For analysis of major variances, please refer to section 9.7 on pages 8 and 9.

nm – not meaningful / exceeding 300%

#### 4. COMPANY BALANCE SHEET

in Singapore Dollars (millions)	Company		
	31 Mar 2015	31 Dec 2014	% + / (-)
<b>Share capital</b>	<b>152.7</b>	152.7	-
<b>Reserves</b>			
Merger reserve	<b>419.2</b>	419.2	-
Accumulated profit	<b>1,981.7</b>	1,983.9	(0)
<b>TOTAL EQUITY</b>	<b>2,553.6</b>	2,555.8	(0)
<b>LIABILITIES</b>			
Other creditors	<b>8.5</b>	7.8	9
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>2,562.1</b>	2,563.6	(0)
<b>ASSETS</b>			
Cash and cash equivalents	<b>20.5</b>	69.8	(71)
Other debtors	<b>0.3</b>	0.2	50
Amounts due from subsidiaries	<b>1,854.5</b>	1,807.2	3
Subsidiaries	<b>686.1</b>	686.1	-
Property, plant and equipment	<b>0.7</b>	0.3	133
<b>TOTAL ASSETS</b>	<b>2,562.1</b>	2,563.6	(0)
Net Asset Value per share (in Singapore Dollars)	<b>5.40</b>	5.40	-

## 5. SELECTED INCOME AND MANAGEMENT EXPENSES

in Singapore Dollars (millions)	Shareholders' Fund		
	1st Quarter 2015	1st Quarter 2014	4th Quarter 2014
<u>Expenses</u>			
1. Staff costs and related expenses (including executive directors and key management personnel compensation)	18.2	18.7	19.9
2. Rental expense	1.6	1.6	1.6
3. Depreciation	0.4	0.5	0.6

in Singapore Dollars (millions)	Life Assurance and General Insurance		
	1st Quarter 2015	1st Quarter 2014	4th Quarter 2014
<u>Income</u>			
1. Investment income, net (excluding mark-to-market changes)	429.9	410.8	456.9
<u>Expenses</u>			
1. Staff costs and related expenses (including executive directors and key management personnel compensation)	52.0	46.9	52.4
2. Rental expense	4.2	4.0	4.4
3. Depreciation	11.1	11.0	14.2

### 6.1. GROUP STATEMENT OF CHANGES IN EQUITY for the period ended 31 March 2015

in Singapore Dollars (millions)	Attributable to Shareholders of the Company				Non-Controlling Interests	Total Equity	
	Share Capital	Currency Translation Reserve	Fair Value Reserve	Accumulated Profit <sup>(1)</sup>			Total
Balance at 1 January 2015	152.7	(96.4)	159.1	5,656.4	5,871.8	60.1	5,931.9
Profit for the period	-	-	-	220.5	220.5	2.2	222.7
<u>Other comprehensive income</u>							
Exchange differences arising on translation of overseas entities	-	(9.5)	-	-	(9.5)	(0.2)	(9.7)
Share of other comprehensive income of associates and joint ventures	-	1.3	(0.1)	-	1.2	-	1.2
Available-for-sale financial assets:							
Changes in fair value	-	-	172.2	-	172.2	0.9	173.1
Reclassification of realised gain on disposal of investments to Profit and Loss Statement	-	-	(12.2)	-	(12.2)	-	(12.2)
Tax on changes in fair value	-	-	(27.1)	-	(27.1)	(0.1)	(27.2)
Other comprehensive income for the period, after tax	-	(8.2)	132.8	-	124.6	0.6	125.2
Total comprehensive income for the period	-	(8.2)	132.8	220.5	345.1	2.8	347.9
Balance at 31 March 2015	152.7	(104.6)	291.9	5,876.9	6,216.9	62.9	6,279.8

## 6.2. GROUP STATEMENT OF CHANGES IN EQUITY for the period ended 31 March 2014

in Singapore Dollars (millions)	Attributable to Shareholders of the Company				Total	Non-Controlling Interests	Total Equity
	Share Capital	Currency Translation Reserve	Fair Value Reserve	Accumulated Profit <sup>(1)</sup>			
Balance at 1 January 2014	152.7	(82.9)	(31.0)	5,038.1	5,076.9	50.4	5,127.3
Profit for the period	-	-	-	231.6	231.6	1.9	233.5
<u>Other comprehensive income</u>							
Exchange differences arising on translation of overseas entities	-	0.2	-	-	0.2	0.6	0.8
Share of other comprehensive income of associates and joint ventures	-	(0.7)	0.3	-	(0.4)	-	(0.4)
Available-for-sale financial assets:							
Changes in fair value	-	-	(17.2)	-	(17.2)	-	(17.2)
Reclassification of realised gain on disposal of investments to Profit and Loss Statement	-	-	(5.7)	-	(5.7)	-	(5.7)
Tax on changes in fair value	-	-	4.0	-	4.0	-	4.0
Other comprehensive income for the period, after tax	-	(0.5)	(18.6)	-	(19.1)	0.6	(18.5)
Total comprehensive income for the period	-	(0.5)	(18.6)	231.6	212.5	2.5	215.0
Balance at 31 March 2014	152.7	(83.4)	(49.6)	5,269.7	5,289.4	52.9	5,342.3

(1) Included in Accumulated Profit are non-distributable reserves of \$1,249.1 million (31 March 2014: \$1,152.1 million), which arise from regulatory risk charges in Singapore and Malaysia that are held out of the Group Shareholders' Accumulated Profit Account.

## 7. COMPANY STATEMENT OF CHANGES IN EQUITY for the periods ended 31 March 2015 and 2014

in Singapore Dollars (millions)	Share Capital	Merger Reserve	Accumulated Profit	Total Equity
<b>Balance at 1 January 2015</b>	<b>152.7</b>	<b>419.2</b>	<b>1,983.9</b>	<b>2,555.8</b>
<b>Loss for the period</b>	<b>-</b>	<b>-</b>	<b>(2.2)</b>	<b>(2.2)</b>
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>(2.2)</b>	<b>(2.2)</b>
<b>Balance at 31 March 2015</b>	<b>152.7</b>	<b>419.2</b>	<b>1,981.7</b>	<b>2,553.6</b>
Balance at 1 January 2014	152.7	419.2	1,200.8	1,772.7
Loss for the period	-	-	(2.7)	(2.7)
Total comprehensive income for the period	-	-	(2.7)	(2.7)
Balance at 31 March 2014	152.7	419.2	1,198.1	1,770.0

## 8. CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH

in Singapore Dollars (millions)	1st Quarter 2015	1st Quarter 2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit before income tax	245.6	257.7
Life assurance (loss)/profit before income tax	(289.9)	195.6
General insurance profit before income tax	8.0	10.8
Adjustments for non-cash items:		
Surplus transferred from life assurance fund but not yet withdrawn	(198.9)	(182.5)
Profit transferred from general insurance fund but not yet withdrawn	(6.7)	(9.6)
Share of (profit)/loss of associates	(0.8)	0.8
Gain on sale of investments and changes in fair value	(53.4)	(176.3)
Gain on disposal of interest in a joint venture	-	(31.9)
Increase in provision for impairment of assets	2.7	4.4
Increase in provision for agents' retirement benefits	10.4	9.7
Gain on disposal of property, plant and equipment	(0.1)	-
Depreciation	11.5	11.5
Unrealised gain on exchange differences	(465.6)	(48.6)
Change in life assurance contract liabilities	1,306.9	628.8
Change in general insurance contract liabilities	1.3	2.5
Change in unexpired risk reserve	0.5	6.7
Dividend income	(78.6)	(75.8)
Interest income	(410.6)	(385.6)
Interest expense	4.9	4.7
Interest expense on policy benefits	34.1	30.5
Share-based payments	0.7	1.2
	<b>122.0</b>	<b>254.6</b>
Changes in working capital:		
Insurance receivables	6.3	(11.6)
Other debtors and interfund balances	(431.4)	(227.6)
Insurance payables	(3.6)	56.5
Other creditors and interfund balances	17.8	191.1
Cash (used in)/generated from operations	<b>(288.9)</b>	<b>263.0</b>
Income tax paid	(49.2)	(99.8)
Interest paid on policy benefits	(34.1)	(30.5)
Agents' retirement benefits paid	(2.8)	(2.9)
<b>Net cash flows (used in)/from operating activities</b>	<b>(375.0)</b>	<b>129.8</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from maturities and sale of investments	5,616.0	4,113.6
Purchase of investments	(5,762.6)	(5,571.8)
Proceeds from disposal of interest in a joint venture	-	62.8
Proceeds from sale of property, plant and equipment	1.0	0.2
Purchase of property, plant and equipment and investment properties	(9.9)	(15.5)
Interest income received	425.9	398.0
Interest expense paid	(9.7)	(9.3)
Dividends received	78.2	71.7
<b>Net cash flows from/(used in) investing activities</b>	<b>338.9</b>	<b>(950.3)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from loan	-	41.2
<b>Net cash flows from financing activities</b>	<b>-</b>	<b>41.2</b>
<b>Net effect of currency translation reserve adjustment</b>	<b>(373.1)</b>	<b>31.7</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(409.2)</b>	<b>(747.6)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>3,254.3</b>	<b>3,727.1</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>2,845.1</b>	<b>2,979.5</b>



## 9. REVIEW OF RESULTS

The Group Financial Statements for the first quarter of 2015 (Q1-15) were prepared in accordance with the Singapore Financial Reporting Standards (FRS) and Interpretations of FRS (INT FRS).

### 9.1 PROFIT ATTRIBUTABLE TO SHAREHOLDERS

The Group's profit attributable to shareholders was \$220.5 million for Q1-15 (Q1-14: \$231.6 million), 5% lower than for the same quarter last year. Profit for Q1-14 included a one-off gain of \$31.9 million (pre-tax) from the sale of part of the Group's stake in its joint venture, Great Eastern Life Assurance (China) Company, Ltd from 50% to 25%. Excluding the one-off gain from Q1-14, profit attributable to shareholders for the current quarter was 9% higher.

### 9.2 GROSS PREMIUMS

Q1-15 gross premiums increased 1% to \$1,875.3 million (Q1-14: \$1,854.1 million).

### 9.3 PROFIT FROM INSURANCE BUSINESS

The Group's profit from insurance business for Q1-15 was \$205.6 million (Q1-14: \$192.1 million), 7% higher than for the same quarter last year, mainly driven by better performance from the Non-participating Fund and unrealised mark-to-market gains from equity investments. Of the total profit from insurance business, profit from general insurance was \$6.7 million for Q1-15 and was lower than for the same quarter last year (Q1-14: \$9.6 million) because of a one-off release of reserves in Q1-14.

### 9.4 PROFIT FROM INVESTMENTS IN SHAREHOLDERS' FUND

The Group's profit from investments in Shareholders' Fund of \$45.6 million for Q1-15 was 34% lower than \$69.6 million for Q1-14. Excluding the one-off gain of \$31.9 million (pre-tax) from Q1-14 as referred to in section 9.1, profit from investments in Shareholders Fund for the current quarter was higher, mainly because of translation gains from US Dollar denominated assets.

### 9.5 FEES AND OTHER INCOME

Fees and other income amounted to \$18.9 million for Q1-15 (Q1-14: \$16.7 million). This was brought about by an increase in fee income from the Group's asset management arm, Lion Global Investors Limited.

### 9.6 MANAGEMENT AND OTHER EXPENSES

Management and other expenses were higher at \$20.3 million for Q1-15 (Q1-14: \$15.6 million), mainly attributed to higher operating costs.

### 9.7 BALANCE SHEET

#### 9.7.1 Currency Translation Reserve

As at 31 March 2015, translation loss was \$104.6 million compared with a loss of \$96.4 million as at 31 December 2014. This was mainly caused by the weakening of the Malaysian Ringgit against the Singapore Dollar.

#### 9.7.2 Fair Value Reserve

As at 31 March 2015, fair value reserve was \$291.9 million, compared with \$159.1 million as at 31 December 2014. The increase was attributed to unrealised mark-to-market gains from investments in Shareholders' Fund.

#### 9.7.3 Derivative Financial Liabilities and Assets

Derivative financial liabilities and assets held by the Group are for hedging purposes. Derivative financial liabilities increased to \$421.5 million as at 31 March 2015 (31 December 2014: \$341.4 million) and derivative financial assets decreased to \$66.8 million (31 December 2014: \$113.4 million). The change in the net position arose mainly from movements in the fair value of currency swaps as a result of the weakening of the Singapore Dollar against the United States Dollar.

#### 9.7.4 Deferred Tax

Deferred tax increased by 10% to \$1,250.2 million as at 31 March 2015 (31 December 2014: \$1,136.2 million) as a result of unrealised mark-to-market gains from investments.

#### 9.7.5 Borrowings and Debt Issued

	31 March 2015	31 December 2014
in SGD (millions)		
Subordinated fixed rate notes (unsecured)		
- payable after one year	399.4	399.4
Loan payable to holding company (secured)		
- payable in one year or less	41.2	41.2
<b>Total borrowings and debt issued</b>	<b>440.6</b>	<b>440.6</b>

The loan payable to holding company is secured by a mortgage over the relevant property, and charges by way of a debenture and assignments of relevant construction contracts, performance bonds, insurance contracts, sale and purchase agreements and lease agreements.

#### 9.7.6 Cash and Cash Equivalents

Cash and cash equivalents decreased by 13% to \$2,845.1 million as at 31 March 2015 (31 December 2014: \$3,254.3 million), mainly resulting from deployment of cash for investments.

#### 9.7.7 Other Debtors and Interfund Balances

Other debtors and interfund balances increased by 18% to \$2,727.7 million as at 31 March 2015 (31 December 2014: \$2,314.1 million), mainly arising from investment trades and interfund charges which are pending settlement.

#### 9.7.8 Asset allocation of life funds, excluding Investment-linked Funds, was as follows:

	SINGAPORE		MALAYSIA	
	31 March 2015	31 December 2014	31 March 2015	31 December 2014
Fixed income & debt securities	59%	59%	69%	68%
Equities	28%	27%	22%	22%
Real estate & others	9%	9%	7%	7%
Cash & money market instruments	4%	5%	2%	3%
Market Value of Assets (in SGD billions)	30.6	29.5	22.9	22.9

### 9.8 CONSOLIDATED STATEMENT OF CASH FLOWS

Net cash flow used in operating activities was \$375.0 million in Q1-15, mainly arising from cash used in the settlement of investment trades.

### 9.9 REGULATORY CAPITAL

The Capital Adequacy Ratios of the Group's insurance subsidiaries in both Singapore and Malaysia remain well above the minimum regulatory levels of 120% and 130% respectively.

## 10. SHARE CAPITAL

The Company's issued and paid up share capital as at 31 March 2015 was unchanged at \$152.7 million compared with 31 December 2014. Total number of shares issued as at 31 March 2015 also remained unchanged at 473,319,069 compared with 31 December 2014.

## 11. ACCOUNTING POLICIES

The Group adopted the accounting policies and methods of computation for the financial statements for Q1-15, consistent with the audited financial statements for the year ended 31 December 2014.

The adoption of the other revised and new FRS and INT FRS which came into effect on 1 January 2015 does not have any material financial impact on the Group's results for Q1-15.

**12. UNAUDITED RESULTS**

The consolidated Group's financial results for the first quarter ended 31 March 2015 have not been audited or reviewed by the Group's auditors.

**13. FACTORS THAT MAY AFFECT GROUP PERFORMANCE IN THE NEXT REPORTING AND/OR 12-MONTH PERIOD**

The Group's results may be affected by mark-to-market valuation of its assets and liabilities arising from volatility in the global financial markets.

**14. SUBSEQUENT EVENT**

On 14 April 2015, the Group's wholly-owned subsidiaries, namely The Great Eastern Life Assurance Company Limited, The Overseas Assurance Corporation Limited and The Great Eastern Trust Private Limited have each sold part of their respective stakes in New China Life Insurance Company Ltd. ("New China Life"), comprising an aggregate of 85,000,000 overseas foreign invested ordinary shares in the share capital of New China Life ("H shares"), for total sales proceeds of HKD4,305.3 million (\$762.8 million). The subsidiaries continue to retain a 1.79% interest in the H shares. Based on historical cost, the Group's insurance and shareholders' funds realised a total pre-tax gain of approximately \$348.2 million from the sale. The profit attributable to shareholders (post-tax) from the sale amounts to approximately \$123.0 million.

**15. OTHER MATTERS**

Pursuant to Rule 920(1) of the Listing Manual, GEH has not obtained a general mandate from shareholders for Interested Person Transactions.

Issued: 23 April 2015